Earnings Presentation

First Quarter 2015

29 April 2015

12:00 noon UK time

Forward-looking statements

Certain statements made in this announcement may include ‘forward-looking statements’. These statements may be identified by the use of words like ‘anticipate’, ‘believe’, ‘could’, ‘estimate’, ‘expect’, ‘forecast’, ‘intend’, ‘may’, ‘might’, ‘plan’, ‘predict’, ‘project’, ‘scheduled’, ‘seek’, ‘should’, ‘will’, and similar expressions. The forward-looking statements reflect our current views and are subject to risks, uncertainties and assumptions. The principal risks and uncertainties which could impact the Group and the factors which could affect the actual results are described but not limited to those in the ‘Risk Management’ section in the Group’s Annual Report and Consolidated Financial Statements for the year ended 31 December 2014. These factors, and others which are discussed in our public announcements, are among those that may cause actual and future results and trends to differ materially from our forward-looking statements: actions by regulatory authorities or other third parties; our ability to recover costs on significant projects; the general economic conditions and competition in the markets and businesses in which we operate; our relationship with significant clients; the outcome of legal and administrative proceedings or governmental enquiries; uncertainties inherent in operating internationally; the timely delivery of vessels on order; the impact of laws and regulations; and operating hazards, including spills and environmental damage. Many of these factors are beyond our ability to control or predict. Other unknown or unpredictable factors could also have material adverse effects on our future results. Given these factors, you should not place undue reliance on the forward-looking statements.

Jean Cahuzac, CEO

Q1 2015 highlights

FINANCIAL

- First quarter revenue $1.2bn
- Adjusted EBITDA of $281m
- Adjusted EBITDA Margin of 23.8%
- Diluted EPS of $0.44 per share
- Net debt of $288m

OPERATIONAL

- Global vessel utilisation of 68%
- Good progress on projects, several projects nearing completion
- Life of Field activity low in the North Sea
- Progress on cost reduction measures

ORDER IN-TAKE

- Order backlog declined to $7.6bn
- Adverse foreign exchange impact of $0.4bn
- $1bn new contracts and escalations including:

  Shell USC

  Woodside Persephone
- Timing of market awards remains highly uncertain

OUTLOOK

- Challenging business environment persists
- Fundamental long–term outlook remains intact
- Well positioned to win and execute projects
- Cost reduction measures will continue to be implemented in 2015

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Business Unit performance overview

Northern Hemisphere and Life of Field

- Substantially completed the Knarr project offshore Norway
- Life of Field activity lower as clients spent less on spot work in the North Sea
- Lower vessel utilisation as increased activity in the Gulf of Mexico was only partly offset by lower activity in the North Sea

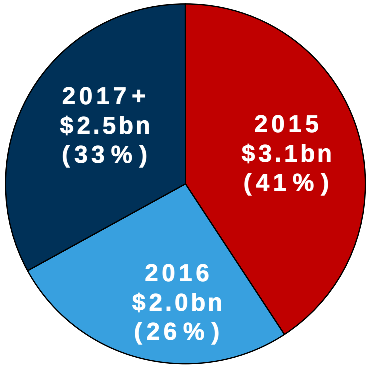
Southern Hemisphere and Global Projects

- Significant progress on several projects, some of which are nearing completion
- High vessel utilisation under the long-term PLSV contracts with Petrobras
- Guará-Lula project in Brazil progressed final commissioning, $29 million reduction in full life project loss

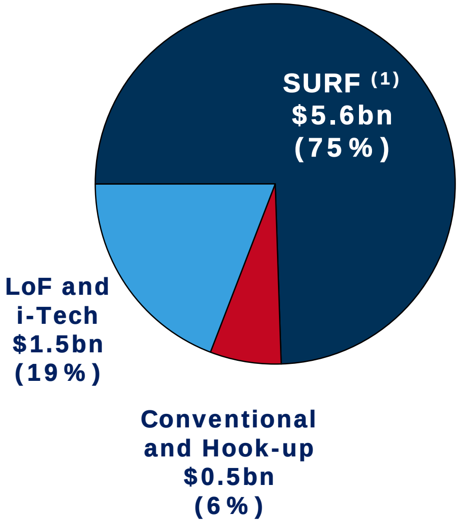
Q1 Backlog and order in-take

- Backlog of $7.6 billion as at 31 March 2015
  - Includes $0.4bn adverse foreign exchange impact during the first quarter
- $1.0 billion of new awards and project escalations

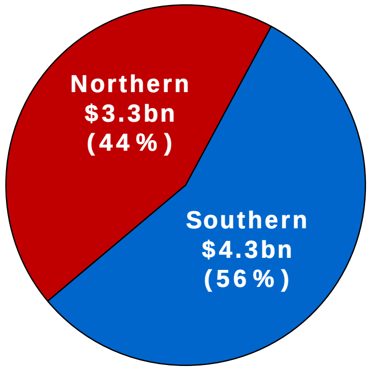
Backlog by Execution Date



Backlog by Service Capability



Backlog by Hemisphere



(1) Includes $2.5 billion related to the long-term PLSV contracts in Brazil

Ricardo Rosa, CFO

Income statement – key highlights

In $ millions, unless otherwise indicated.

	Three months ended	
	31 Mar 15 Unaudited	31 Mar 14[1] Unaudited
Revenue	1,181	1,668
Net operating income (NOI)	176	160
Income before taxes	211	168
Taxation	(60)	(36)
Net income	151	131
Adjusted EBITDA	281	264
Adjusted EBITDA margin	23.8%	15.8%
Diluted earning per share	$0.44	$0.41
Weighted average number of common shares	348.4	376.0

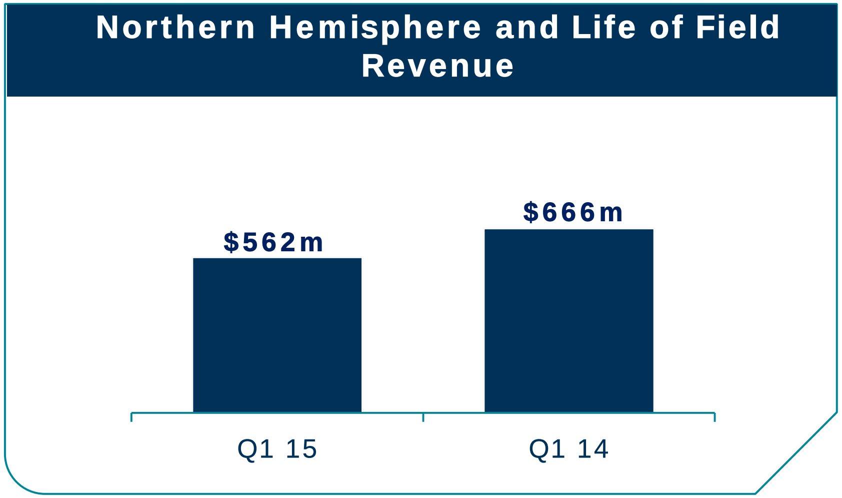
(1) Re-presented due to the declassification of assets held for sale

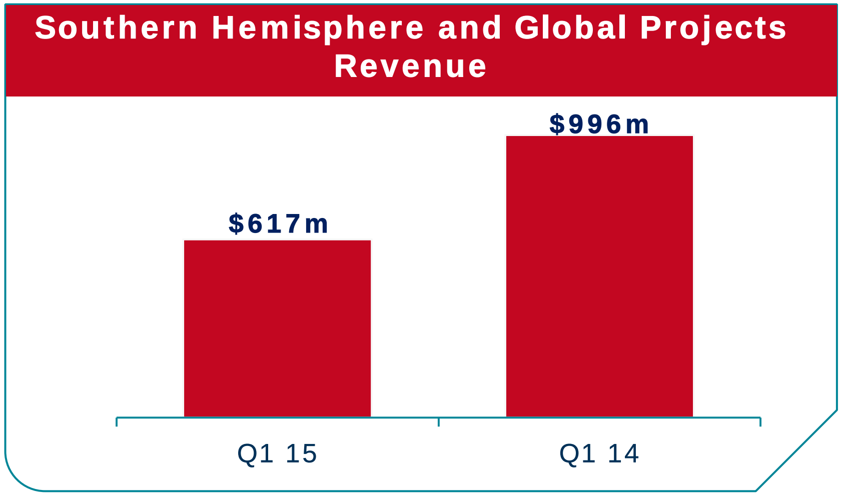
Income statement – supplementary details

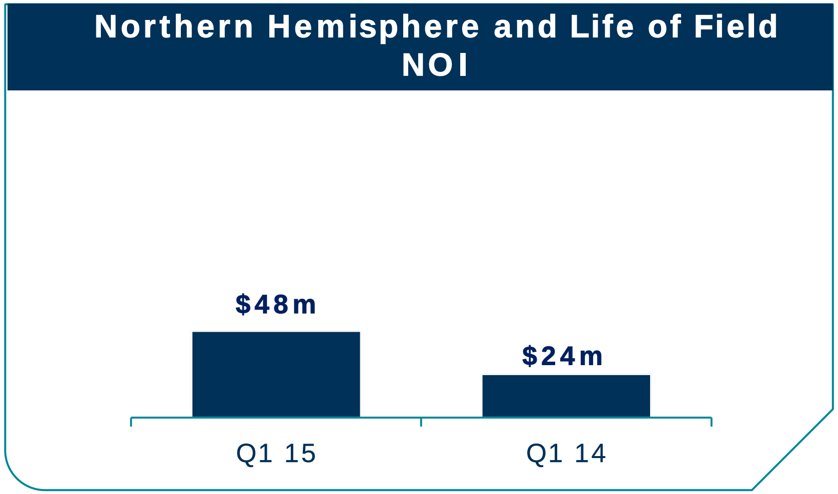
In $ millions, unless otherwise indicated	Three months ended	
	31 Mar 15 Unaudited	31 Mar 14 (1) Unaudited
Administrative expenses	(70)	(81)
Share of net income of associates and joint ventures	15	16
Net operating income	176	160
Net finance income/(costs)	2	(1)
Other gains and losses	33	8
Income before taxes	211	168
Taxation	(60)	(36)
Net Income	151	131
Net Income Attributable to:		
Shareholders of the parent company	153	150
Non-controlling interests	(2)	(19)

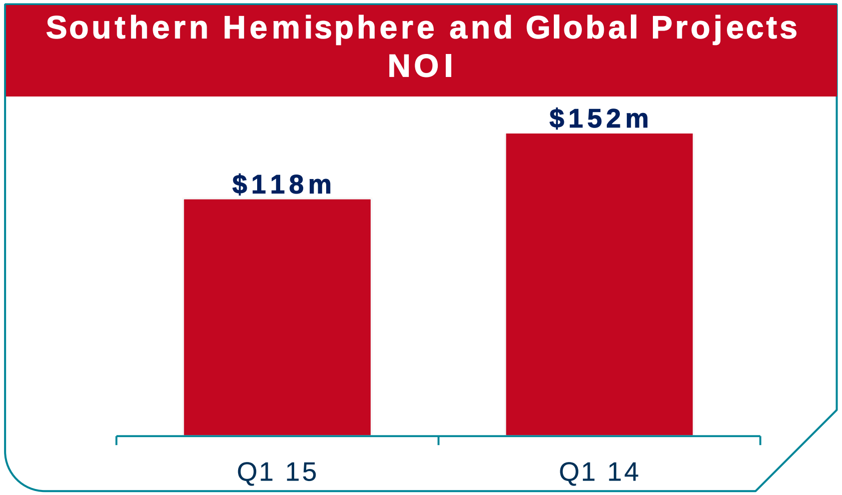
(1) Re-presented due to the declassification of assets held for sale

Business Unit performance – Q1 2015









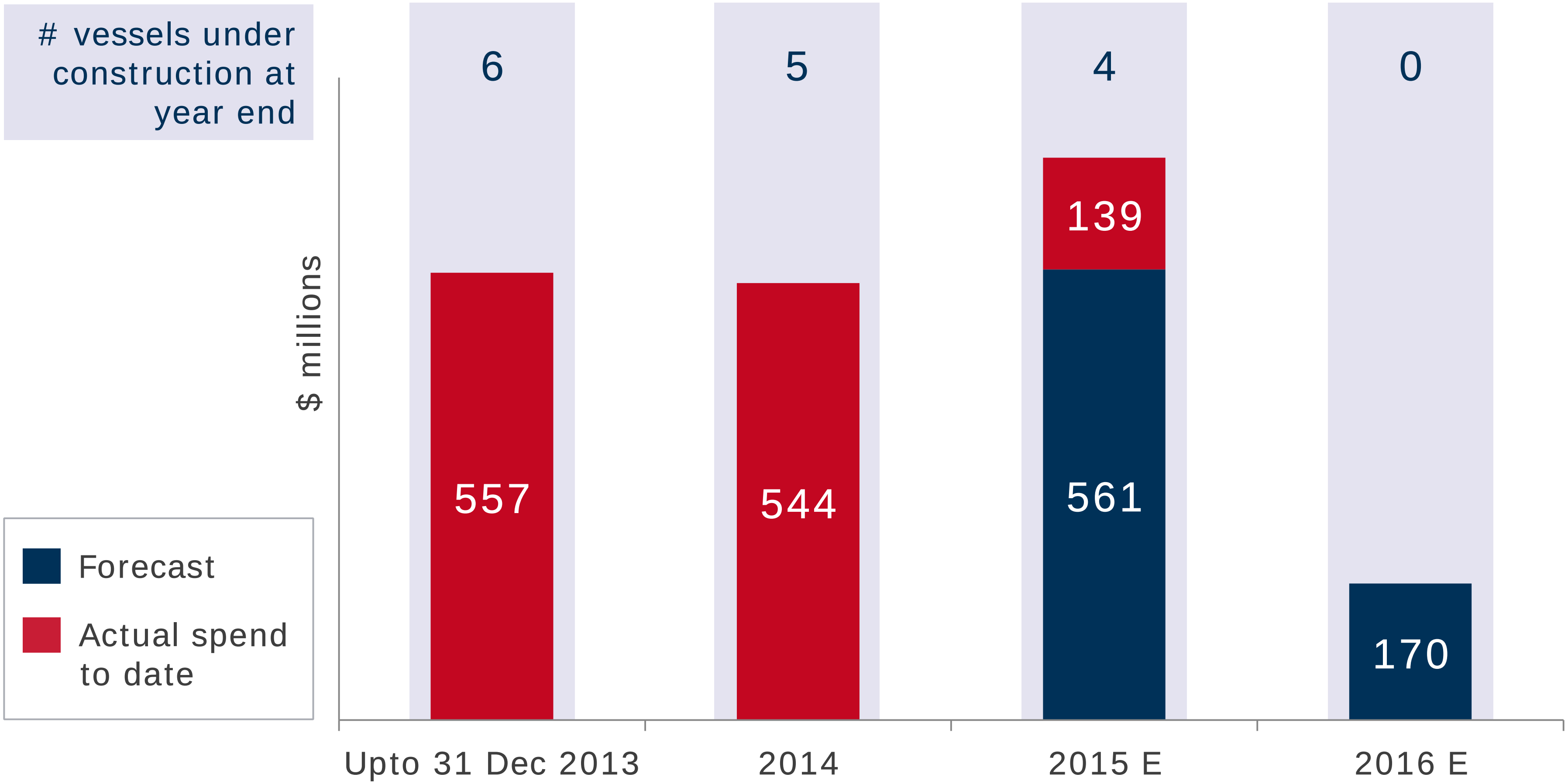
Note: excludes contribution from Corporate segment

Summary of Q1 2015 cash flow

	$ millions	
Cash and cash equivalents at **31 Dec 2014**	573	
Net cash used in operating activities	(78)	*Includes decrease in net operating liabilities of $347m*
Net cash flow used in investing activities	(178)	*Includes capital expenditure of $198m mainly on new vessel construction programme*
Net cash flow from financing activities	70	*Includes $80m drawn down under the $500m Revolving Credit Facility*
Other movements	(14)	
Cash and cash equivalents at **31 Mar 2015**	373	

Net debt of $288m as at 31 March 2015 ($6m as at 31 December 2014)

Capital expenditure for vessel new-build programme[1]



[1] Comprises four PLSVs being constructed for long-term contracts with Petrobras (including *Seven Waves*, which was operational from May 2014), and construction of *Seven Arctic* and *Seven Kestrel*. Amounts include an estimate for interest to be capitalised during construction.

E = estimated

Financial guidance for 2015

- 2015 guidance is unchanged:
- Group Revenue expected to decrease significantly from record level in 2014
- Adjusted EBITDA margin expected to decrease compared to 2014
- Other net income related guidance:
  - Administrative expenses: $280-300 million
  - Net finance costs: $5-10 million
  - Depreciation and amortisation expense: $420-440 million
  - Full year effective tax rate 28-31%
- Capex: $900-950 million
  - $700 million for the new-build vessel construction programme
  - $200-250 million for sustaining capex

Jean Cahuzac, CEO

Market outlook

- Environment remains challenging with reduced spending by clients driven by the lower oil price
- Award activity remains subdued, but some large project awards to the market still expected in 2015
- Reduced market activity has impacted project margin, particularly on small to medium sized projects with limited technical complexity
- Subsea 7 is positioned competitively to win awards
- Subsea 7 is focused on leveraging early engineering and technology expertise to help clients lower the overall cost of deepwater field development

Reducing our costs

- Reducing capacity, retaining capability
  - Acted early having seen signs of slowdown in late 2013
  - Headcount reduced from 14,000 to 13,000 in 2014
  - Up to 10 vessels identified for potential release (chartered vessels) or deactivation/disposal (owned vessels)
- Good progress on implementing cost reduction plans
  - Organisation restructuring
  - Headcount and personnel costs reducing
  - Fleet running costs declining
  - Additional cost reduction measures will be implemented during the year

2015 Business Unit outlook

Northern Hemisphere and Life of Field

- Mature field development in North Sea significantly impacted by the low oil price
- Limited number of project market awards expected in 2015, particularly offshore Norway
- Seasonal improvement in Life of Field activity expected in the second quarter

Southern Hemisphere and Global Projects

- Several large projects due to complete this year
- Continuing large project tenders include:
  - West Nile Delta
  - Bonga South West
  - Vashishta
  - Zinia
- Timing of awards to market continues to be highly uncertain

Summary

- Solid start to 2015 helped by phasing of projects, good execution and cost discipline
- Tendering activity continues but timing of new awards remains highly uncertain
- Cost reduction measures progressing as planned, while maintaining core strengths and competiveness
- Subsea 7 is well placed to help drive efficiency and cost reduction for its clients through engineering, technology and project management expertise

Q & A

Appendix

Main projects in portfolio 2015-2016

- Catcher, Premier
- Clair Ridge, BP
- Montrose, Talisman
- Western Isles, Dana
- Mariner, Statoil
- Hebron OLS , ExxonMobil

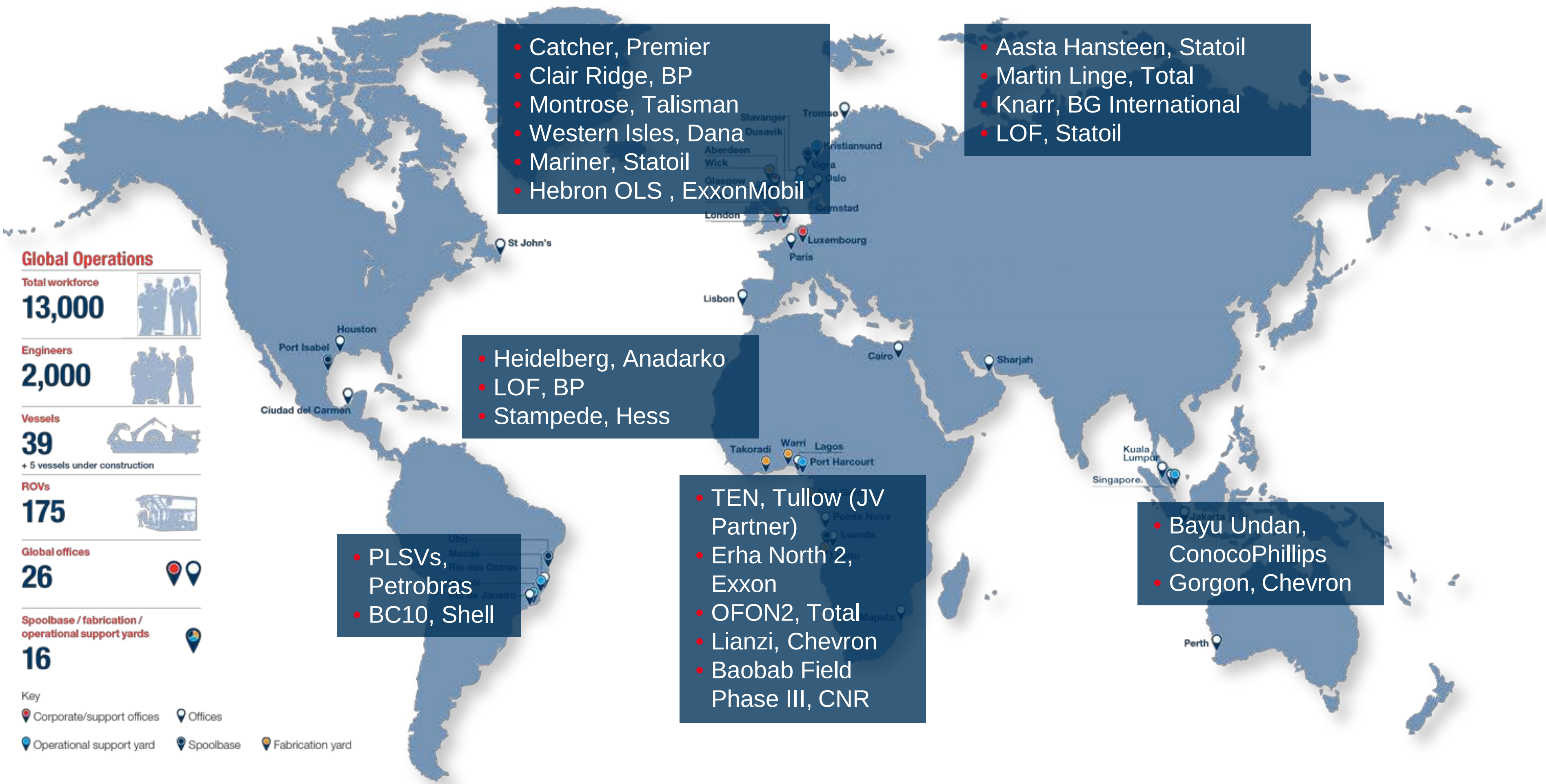
- Aasta Hansteen, Statoil
- Martin Linge, Total
- Knarr, BG International
- LOF, Statoil

- Heidelberg, Anadarko
- LOF, BP
- Stampede, Hess

- PLSVs, Petrobras
- BC10, Shell

- TEN, Tullow (JV Partner)
- Erha North 2, Exxon
- OFON2, Total
- Lianzi, Chevron
- Baobab Field Phase III, CNR

- Bayu Undan, ConocoPhillips
- Gorgon, Chevron



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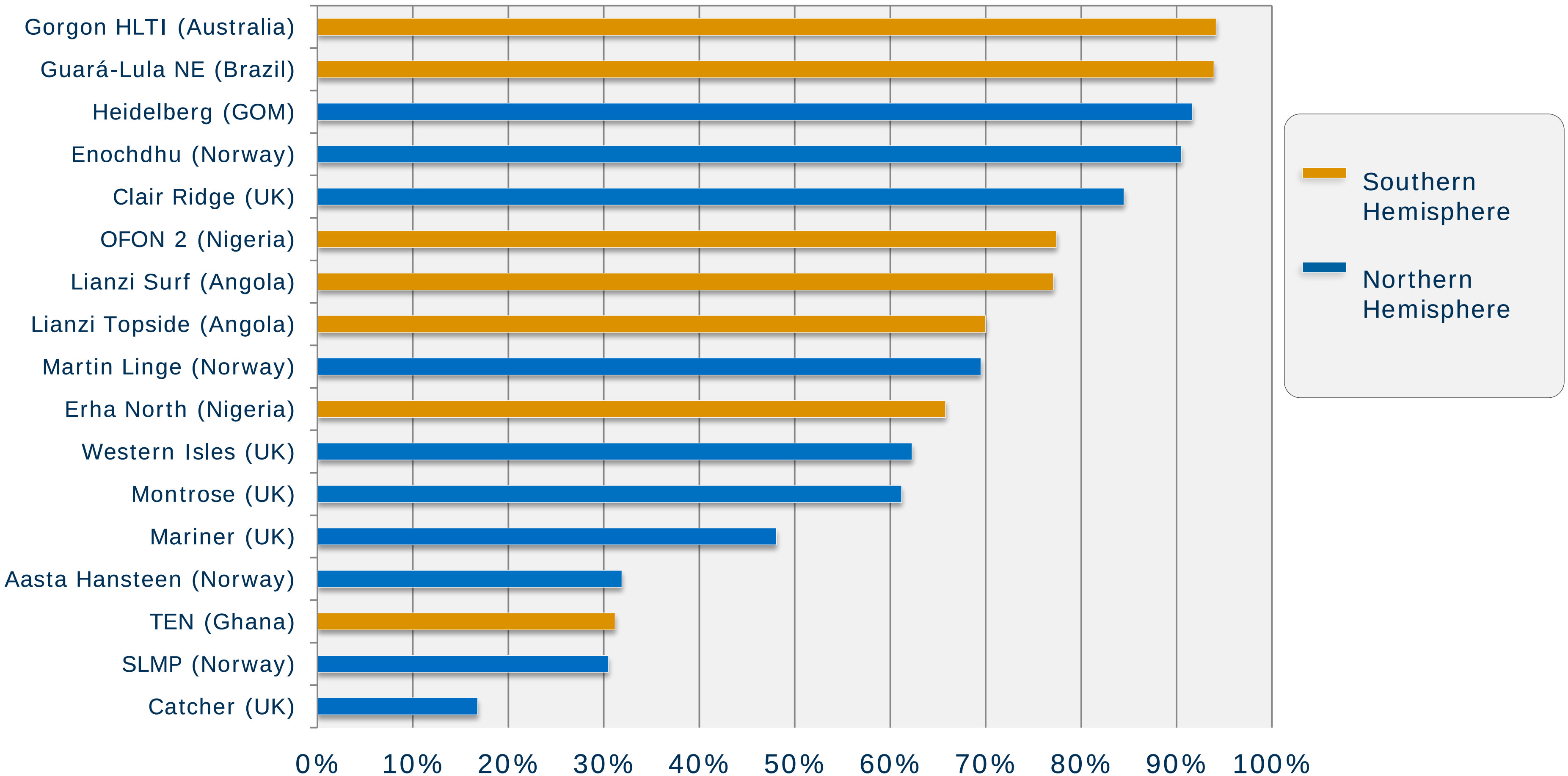
seabed-to-surface

Major project progression

Continuing projects >$100m between 5% and 95% complete as at 31 March 2015 excluding PLSV and Life of Field day-rate contracts



Adjusted EBITDA

- Adjusted earnings before interest, taxation, depreciation and amortisation ('Adjusted EBITDA') is a non-IFRS measure that represents net income before additional specific items that are considered to impact the comparison of the Group's performance either year-on-year or with other businesses. The Group defines Adjusted EBITDA as net income adjusted to exclude depreciation, amortisation and mobilisation costs, impairment charges or impairment reversals, finance income, other gains and losses (including gain on disposal of subsidiary and gain on distribution), finance costs and taxation. Adjusted EBITDA margin is defined as Adjusted EBITDA divided by revenue, expressed as a percentage .
- The items excluded from Adjusted EBITDA represent items which are individually or collectively material but which are not considered representative of the performance of the business during the periods presented. Other gains and losses principally relate to disposals of investments, property, plant and equipment and net foreign exchange gains or losses. Impairments of assets represent the excess of the assets' carrying amount over the amount that is expected to be recovered from their use in the future or their sale.
- Adjusted EBITDA and Adjusted EBITDA margin have not been prepared in accordance with IFRS as issued by the IASB as adopted for use in the EU. These measures exclude items that can have a significant effect on the Group's income or loss and therefore should not be considered as an alternative to, or more meaningful than, net income (as determined in accordance with IFRS) as a measure of the Group's operating results or cash flows from operations (as determined in accordance with IFRS) as a measure of the Group's liquidity.
- Management believes that Adjusted EBITDA and Adjusted EBITDA margin are important indicators of the operational strength and the performance of the business. These non-IFRS measures provide management with a meaningful comparative for its various Territories, as they eliminate the effects of financing, depreciation and taxation. Management believes that the presentation of Adjusted EBITDA is also useful as it is similar to measures used by companies within Subsea 7's peer group and therefore believes it to be a helpful calculation for those evaluating companies within Subsea 7's industry. Adjusted EBITDA margin may also be a useful ratio to compare performance to its competitors and is widely used by shareholders and analysts following the Group's performance. Notwithstanding the foregoing, Adjusted EBITDA and Adjusted EBITDA margin as presented by the Group may not be comparable to similarly titled measures reported by other companies.

Segmental analysis

For the three months ended 31 March 2015

In $ millions (unaudited)	Northern Hemisphere and LOF	Southern Hemisphere and GP	Corporate	TOTAL
Revenue	**562.0**	**617.1**	**2.2**	**1,181.3**
Net operating income	**47.9**	**118.2**	**10.2**	**176.3**
Finance income				**3.4**
Other gains and losses				**32.6**
Finance costs				**(1.2)**
Income before taxes				**211.1**

For the three months ended 31 March 2014

In $ millions (unaudited)	Northern Hemisphere and LOF	Southern Hemisphere and GP	Corporate	TOTAL (1)
Revenue	666.3	996.3	5.4	1,668.0
Net operating income	24.2	152.5	(16.3)	160.4
Finance income				4.1
Other gains and losses				8.5
Finance costs				(5.2)
Income before taxes				167.8

(1) Re-presented due to the declassification of assets held for sale

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Reconciliation of Adjusted EBITDA

Net operating income to Adjusted EBITDA For the period (in $millions)	Three Months Ended 31 Mar 2015	Three Months Ended 31 Mar 2014[(1)]
Net operating income	**176.3**	160.4
Depreciation, amortisation and mobilisation	**102.0**	103.4
Impairment of property plant and equipment	**3.1**	-
Adjusted EBITDA	**281.4**	263.8
Revenue	**1,181.3**	1,668.0
Adjusted EBITDA %	**23.8%**	15.8%

Net income to Adjusted EBITDA For the period (in $millions)	Three Months Ended 31 Mar 2015	Three Months Ended 31 Mar 2014[(1)]
Net income	**150.7**	131.4
Depreciation, amortisation and mobilisation	**102.0**	103.4
Impairment of property plant and equipment	**3.1**	-
Finance income	**(3.4)**	(4.1)
Other gains and losses	**(32.6)**	(8.5)
Finance costs	**1.2**	5.2
Taxation	**60.4**	36.4
Adjusted EBITDA	**281.4**	263.8
Revenue	**1,181.3**	1,668.0
Adjusted EBITDA %	**23.8%**	15.8%

(1) Re-presented due to the declassification of assets held for sale

Summary balance sheet

In $ millions	31 Mar 2015 Unaudited	31 Dec 2014 Audited
Assets		
Non-current assets		
Goodwill	1,289	1,322
Property, plant and equipment	4,576	4,565
Other non-current assets	560	575
Total non-current assets	**6,425**	**6,462**
Current assets		
Trade and other receivables	908	840
Construction contracts - assets	332	378
Other accrued income and prepaid expenses	262	283
Cash and cash equivalents	373	573
Other current assets	85	88
Total current assets	**1,960**	**2,162**
Total assets	**8,385**	**8,624**

In $ millions	31 Mar 2015 Unaudited	31 Dec 2014 Audited
Equity & Liabilities		
Total equity	**5,550**	**5,562**
Non-current liabilities		
Non-current portion of borrowings	580	576
Other non-current liabilities	260	284
Total non-current liabilities	**840**	**860**
Current liabilities		
Trade and other liabilities	1,452	1,674
Current portion of borrowings	81	2
Construction contracts – liabilities	352	426
Deferred revenue	1	2
Other current liabilities	109	98
Total current liabilities	**1,995**	**2,202**
Total liabilities	**2,835**	**3,062**
Total equity & liabilities	**8,385**	**8,624**

Assets

One of the world's most versatile fleets

Onshore infrastructure of pipeline spoolbases, fabrication and operations support yards

Rigid pipelay/heavy lift assets

Seven Borealis

Seven Oceans

Seven Navica

Seven Polaris

Seven Antares

Sapura 3000 (1)

Oleg Strashnov (1)

Stanislav Yudin (1)

(1) Owned and operated by a joint venture

Diving Support Vessels

Seven Falcon [1]

Seven Atlantic

Seven Pelican

Seven Discovery

Seven Osprey

Rockwater 1

Rockwater 2

(1) Formerly *Seven Havila*

Construction/vertical flex-lay assets

Seven Seas

Seven Pacific

Seven Eagle

Seven Mar

Seven Phoenix

Skandi Neptune (1)

Skandi Seven (1)

Normand Oceanic (2)

Skandi Acergy (1)

Seven Waves

(1) Long-term charter
(2) Long-term charter from a vessel-owning joint venture

Construction/horizontal flex-lay assets

Seven Condor

Simar Esperança (1)

Normand Seven (2)

Kommandor 3000

Subsea Viking (2)

(1) Formerly *Seven Sisters*
(2) Long-term charter

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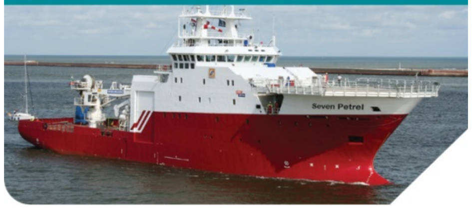
Life of Field/Light Construction Vessels

Seven Viking (1)

Seven Petrel



Acergy Viking (2)

Havila Subsea (2)

Normand Subsea (2)

Grant Candies (3)

Siem Stingray (2)

(1) Long-term charter from a vessel-owning joint venture
(2) Long-term charter
(3) Call-out contract

Other assets

Jack-up vessel

Seven Inagha

Trenching vessel

Skandi Skansen (1)

… and over 175 ROVs

Work class ROVs

Observation class ROVs

Drilling rig ROVs

(1) Long-term charter

Under construction

Construction/vertical Flex-lay Vessels

Seven Arctic

Seven Cruzeiro

Seven Rio

Seven Sun

Diving Support Vessel

Seven Kestrel

Our operational facilities

Luanda Spoolbase, Angola

Port Isabel Spoolbase, USA

Lobito Fabrication Site, Angola

Ubu Spoolbase, Brazil

Vigra Spoolbase, Norway

Warri Fabrication Site, Nigeria

Leith Spoolbase, UK

NigerStar 7, Nigerdock, Nigeria

Wick Fabrication Site, UK

seabed-to-surface

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